

Consolidated Quarterly Financial Statements  
(1) Consolidated Quarterly Balance Sheets

(Unit: ¥ Thousand)

	FY2011 (As of March 31, 2011)	3Q of FY2012 (As of December 31, 2011)
<b>Consolidated quarterly balance sheets</b>		
<b>Assets</b>		
<b>Current assets</b>		
Cash and deposits	9,539,926	11,529,365
Accounts receivable-trade	3,180,863	7,000,945
Short-term investment securities	500,000	
Merchandise	1,071,428	1,319,428
Other	604,725	814,163
<b>Total current assets</b>	<b>14,896,943</b>	<b>20,663,903</b>
<b>Noncurrent assets</b>		
Property, plant and equipment	523,315	779,025
<b>Intangible assets</b>		
Goodwill		678,836
Other	257,447	246,246
<b>Total intangible assets</b>	<b>257,447</b>	<b>925,082</b>
Investments and other assets	555,759	568,734
<b>Total noncurrent assets</b>	<b>1,336,522</b>	<b>2,272,841</b>
<b>Total assets</b>	<b>16,233,465</b>	<b>22,936,745</b>
<b>Liabilities</b>		
<b>Current liabilities</b>		
Accounts payable-trade	577,958	499,173
Deposits received for consignment sales	2,655,950	6,240,412
Income taxes payable	1,776,216	1,367,374
Provision for bonuses	97,698	63,274
Provision for point card certificates	396,284	584,831
Other	730,814	1,551,957
<b>Total current liabilities</b>	<b>6,234,922</b>	<b>10,307,023</b>
<b>Noncurrent liabilities</b>		
Provision for retirement benefits	225,200	311,522
Provision for directors' retirement benefits	137,207	
Asset retirement obligations	102,442	114,636
Other		117,649
<b>Total noncurrent liabilities</b>	<b>464,849</b>	<b>543,807</b>
<b>Total liabilities</b>	<b>6,699,772</b>	<b>10,850,830</b>
<b>Net assets</b>		
<b>Shareholders' equity</b>		
Capital stock	1,358,693	1,359,309
Capital surplus	1,326,890	1,327,498
Retained earnings	6,849,700	9,241,961
<b>Total shareholders' equity</b>	<b>9,535,284</b>	<b>11,928,769</b>
<b>Accumulated other comprehensive income</b>		
Valuation difference on available-for-sale securities	△3,320	△3,836
Foreign currency translation adjustment		△11,787
<b>Total accumulated other comprehensive income</b>	<b>△3,320</b>	<b>△15,624</b>
Subscription rights to shares	1,729	2,988
Minority interests		169,779
<b>Total net assets</b>	<b>9,533,693</b>	<b>12,085,914</b>
<b>Total liabilities and net assets</b>	<b>16,233,465</b>	<b>22,936,745</b>

(2) Consolidated quarterly statements of (comprehensive) income  
 Consolidated quarterly statements of income

(Unit: ¥ Thousand)

	3Q of FY2011 (Apr. 1, 2010 to Dec. 31, 2010)	3Q of FY2012 (Apr. 1, 2011 to Dec. 31, 2011)
<b>Consolidated quarterly statements of (comprehensive) income</b>		
Net sales	17,045,795	22,831,084
Cost of sales	5,681,782	5,723,850
Gross profit	<u>11,364,013</u>	<u>17,107,233</u>
Selling, general and administrative expenses	7,356,199	11,679,475
Operating income	<u>4,007,814</u>	<u>5,427,758</u>
<b>Non-operating income</b>		
Interest income	7,498	6,744
Dividends income	609	310
Equity in earnings of affiliates	1,110	
Other	3,201	2,473
Total non-operating income	<u>12,419</u>	<u>9,528</u>
<b>Non-operating expenses</b>		
Foreign exchange losses	13,838	16,312
Equity in losses of affiliates		6,653
Organization expenses		70,957
Total non-operating expenses	<u>13,838</u>	<u>93,924</u>
Ordinary income	<u>4,006,394</u>	<u>5,343,362</u>
<b>Extraordinary income</b>		
Gain on sales of investment securities		5,443
Gain on step acquisitions		207,631
Total extraordinary income		<u>213,074</u>
<b>Extraordinary loss</b>		
Loss on sales and retirement of noncurrent assets	65,469	10,364
Loss on adjustment for changes of accounting standard for asset retirement obligations	22,440	
Total extraordinary losses	<u>87,910</u>	<u>10,364</u>
Income before income taxes and minority interests	<u>3,918,484</u>	<u>5,546,073</u>
Income taxes-current	1,877,641	2,607,804
Income taxes-deferred	△195,169	△173,092
Total income taxes	<u>1,682,472</u>	<u>2,434,711</u>
Income before minority interests	<u>2,236,011</u>	<u>3,111,361</u>
Minority interests in loss		△49,701
Net income	<u>2,236,011</u>	<u>3,161,062</u>

## Consolidated quarterly statements of comprehensive income

(Unit: ¥ Thousand)

	3Q of FY2011 (Apr. 1, 2010 to Dec. 31, 2010)	3Q of FY2012 (Apr 1, 2011 to Dec. 31, 2011)
Consolidated quarterly statements of comprehensive income		
Income before minority interests	2,236,011	3,111,361
Other comprehensive income		
Valuation difference on available-for-sale securities	△1,591	△516
Foreign currency translation adjustment		△22,330
Total other comprehensive income	△1,591	△22,846
Comprehensive income	<u>2,234,420</u>	<u>3,088,514</u>
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent	2,234,420	3,148,770
Comprehensive income attributable to minority interests		△60,255

	3Q of FY2011 (Apr. 1, 2010 to Dec. 31, 2010)	3Q of FY2012 (Apr. 1, 2011 to Dec. 31, 2011)
Consolidated quarterly statements of cash flows		
Net cash provided by (used in) operating activities		
Income before income taxes and minority interests	3,918,484	5,546,073
Depreciation and amortization	103,223	190,904
Amortization of goodwill		75,426
Loss (gain) on sales and retirement of noncurrent assets	65,469	10,364
Loss (gain) on step acquisitions		△207,631
Increase (decrease) in provision for bonuses	△43,496	△34,424
Increase (decrease) in provision for point card certificates	82,083	185,015
Increase (decrease) in provision for retirement benefits	39,941	86,322
Increase (decrease) in provision for directors' retirement benefits	17,109	△137,207
Interest and dividends income	△8,107	△7,055
Foreign exchange losses (gains)	13,833	16,312
Loss on adjustment for changes of accounting standard for asset retirement obligations	22,440	
Decrease (increase) in notes and accounts receivable-trade	△1,915,658	△3,738,130
Decrease (increase) in inventories	44,845	△184,538
Increase (decrease) in notes and accounts payable-trade	△283,338	△145,967
Increase (decrease) in deposits received for consignment sales	1,950,066	3,584,462
Increase (decrease) in accounts payable-other	420,721	790,593
Increase (decrease) in accrued consumption taxes	30,143	△58,180
Other, net	31,395	153,856
Subtotal	4,489,156	6,126,195
Interest and dividends income received	8,216	6,537
Income taxes paid	△1,792,342	△3,011,567
Net cash provided by (used in) operating activities	2,705,030	3,121,165
Net cash provided by (used in) investing activities		
Purchase of property, plant and equipment	△121,730	△338,805
Purchase of intangible assets	△58,413	△91,151
Proceeds from sales of property, plant and equipment	2,974	
Purchase of stocks of subsidiaries and affiliates	△95,150	
Purchase of investment securities		△50,000
Purchase of investments in subsidiaries resulting in change in scope of consolidation		△531,365
Other, net	△2,895	△46,902
Net cash provided by (used in) investing activities	△275,216	△1,058,224
Net cash provided by (used in) financing activities		
Proceeds from issuance of common stock	728	405
Cash dividends paid	△463,457	△767,301
Proceeds from stock issuance to minority shareholders		232,175
Net cash provided by (used in) financing activities	△462,729	△534,720
Effect of exchange rate change on cash and cash equivalents	△13,833	△38,780
Net increase (decrease) in cash and cash equivalents	1,953,251	1,489,438
Cash and cash equivalents at beginning of period	7,160,047	10,039,926
Cash and cash equivalents at end of period	9,113,299	11,529,365